

# FLORIDA'S PREMIER YACHT SERVICE, LLC

## ***SERVICES WE OFFER:***

- [ 1 ] Twice monthly exterior wash and dry
- [ 2 ] Interior cleaning
- [ 1 ] Metal polished as needed
- [ 1 ] Paper towels, toilet paper, Kleenex, hand soap, dish soap, products provided
- [ 1 ] Annual inspection/certification of safety equipment – flare kits, EPIRBS, PFDs, life rafts, fire extinguishers and equipment
- [ 1 ] Mildew retardant, damp rids, etc.
- [2/3] Canvas cleaning, repairing and replacing
- [ 2 ] Waxing, hull sides/topsides recommend 3 times/year
- [ 1 ] Water tanks flushed and treated twice per year as necessary
- [ 1 ] Holding tank pumped out, flushed and treated as necessary
- [2/3] Lift services – greased, inspected, adjusted, arrange for new, replacement or repaired
- [2/3] Docks – pressure cleaning, treating, repairs, new or replacement
- [ 2 ] Captain, mate, provided delivering
- [ 1 ] Maintenance record keeping
- [ 2 ] Teak work, varnish, oiled
- [ 1 ] Mechanical, prevention, minor repairs,
- [ 3 ] Contract/contract service work

### Legend:

- [ 1 ] Included in routine maintenance
- [ 2 ] Additional cost as deemed necessary
- [ 3 ] Contract Service

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## ***OUR RATES ARE AS FOLLOWS:***

Monthly maintenance fee	\$16.00/foot
Captain services	\$70.00 per hour (4 hour minimum)
Mate services	\$45.00 per hour (4 hour minimum)
Labor rate	\$85.00 per hour
Additional cleaning	\$40.00/hr for one crew member \$28.00/hr for each additional crew
Waxing	Requires individual quote
Day rate-Captain	\$375.00 flat rate after 8 hours per 24-hr period
Day rate-Mate	\$275.00 flat rate after 8 hours per 24-hr period

Invoices are sent out by the 10<sup>th</sup> of each month. Payment terms are Net 15. All late payments will be charged a finance charge of 1.5%/month, 18% annum.

A list of client references is available upon request. We are confident that you will find our services to exceed your expectations for professionalism, service, and performance. We want boating to be a pleasure and at Florida's Premier Yacht Service, LLC, we are committed to providing the best experience boating can offer to you, your family and your associates.

Sincerely,

*Captain Greg Skiff*